



2019 Washington PFS Agenda

May 1

General Session

- 7:20-7:50 Registration and Coffee
7:50-8:20 Welcome and Introductions
8:20-9:00 ***The Financial Side of Fleets***
Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
9:00-9:35 ***Garage Operations – How to Communicate Effectively with Customers and Decrease Downtime***
Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
9:35-10:00 ***Save Time and Money by Purchasing from Ready-to-use, Competitively Solicited Contracts***
Sourcewell
10:00-10:25 Break and Networking
10:25-11:35 ***How to Prepare Your Fleet for Winter Operations***
Sam Lamerato, CFP, Superintendent of Fleet for Troy, MI (retired)
11:35-12:00 ***Are you Maximizing the Three Most Important Aspects of Your Surplus Auctions – Control, Transparency, and Revenue? This Proven and Simple Solution will Help you do Just That.*** – GovDeals
12:00-12:45 Lunch and Networking

Afternoon Sessions

- 12:45-1:10 ***Providing Visibility to Achieve Efficient Fleet Operations*** – GPS Insight
1:10-1:45 ***Top Public Fleet Performance Measures and How to Benchmark***
John Hunt, CFP, Fleet Manager for the City of Portland, OR
1:45-2:15 ***Conducting an Effective Utilization Study and Rightsizing your Fleet***
John Hunt, CFP, Fleet Manager for the City of Portland, OR
2:20-2:40 ***Supply Chain Management and Technician Training Solutions*** – NAPA/IBS
2:40-3:05 Break and Networking
3:05-3:25 ***Using Technology to Better Manage Your Fleet*** - Verizon Connect
3:30-4:40 ***Emerging Technologies – Solutions For Today’s Challenges Facing Regional Fleet Managers***
4:40-TBD Day One Wrap-up Discussion - Combined PFS Speaking Team

May 2

General Session

- 7:30-8:00 Networking and Coffee
8:00-8:15 Day Two Opening Remarks and Discussion – Combined PFS Speaking Team
8:15-9:15 ***Policies and Programs: An Update on Alternative Fuel and Vehicle Legislation and Funding Opportunities***
Peter Moulton, Washington State Bioenergy Coordinator, Energy Policy Section
9:15-10:25 ***Fleet 101 – A Mixture of Hot Fleet Management Topics***
Sam Lamerato, CFP, Superintendent of Fleet for Troy, MI (retired)
10:25-10:35 Break and Networking
10:35-11:10 ***Calculating Public Fleet Rates***
John Hunt, CFP, Fleet Manager for the City of Portland, OR
11:10-11:45 ***How to Establish Vehicle Life Cycles***
John Hunt, CFP, Fleet Manager for the City of Portland, OR
11:45-TBD ***Professional Organizations - Door Prize Draw - Closing Remarks***